

# Buyers, Discover the Benefits of Real Estate Auctions!

## Your Next Dream Home Awaits

### Why Buy at Auction?



- Transparency: Know exactly what others are bidding.
- **Equal Opportunity:** All bidders have a fair chance to win under the same terms and conditions..
- **Time:** By choosing to purchase at Auction you have plenty of time to view the home, inspect it and obtain financing before another purchaser writes an offer within hours of it listing on the Market. Ness Bros Auctions run at least 3 weeks.

#### **How it Works:**



- 1. Preview the Property: Attend open houses or schedule a viewing.
- 2. Get Pre-Approved: Secure your financing in advance.
- 3. Register to Bid: Easy registration process online or at the venue.
- 4. **Attend the Auction:** Participate live or online from the comfort of your home.
- 5. **Winning Bid:** If you have the highest bid and meet the reserve price, the property is yours!
- 6. **Closing:** Complete the transaction within the specified period (30-45 days).

## **Common Myths Debunked:**



- **Myth:** Auctions are only for distressed properties.
  - ⇒ Fact: Many high-quality, desirable properties are sold at auction.
- Myth: You can't inspect the property before bidding.
  - ⇒ **Fact:** Property inspections are encouraged and often required. Some Ness Bros sellers actually provide a Certified Pre-Home Inspection.
- Myth: Auctions are for experienced investors only.
  - ⇒ **Fact:** Anyone can participate and benefit from the auction process.
- Myth: All Real Estate Purchases must be with cash.
  - ⇒ **Fact:** Ness Bros allows Subject to Financing options for Sellers.